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Ingredion and Batory Foods sign new ingredient distribution agreement to expand geographic reach of current relationship

WESTCHESTER, Illinois, USA September 22, 2021– [Ingredion Incorporated](http://ingredion.com), a leading global provider of ingredient solutions to diversified industries, announced the signing of a new strategic distribution agreement with [Batory Foods](http://batoryfoods.com). Effective September 10, 2021, the arrangement consolidates Ingredion’s distributor reach in the West and Central Midwest of the United States to help food and beverage manufacturers get the ingredients they need to produce and bring their products to market. This agreement includes the following 15 states: Arizona, California, Hawaii, Idaho, Illinois, Iowa, Minnesota, Nevada, New Mexico, North Dakota, South Dakota, Oregon, Utah, Washington and Wyoming. Batory Foods will become Ingredion’s authorized licensed distributor of Systems and Ingredient Solutions in these states, with an expanded view. The distribution agreement does not include sweeteners, specialty sweeteners, polyols, stevia or sugar reduction systems.

“The expanded distribution of our ingredient solutions through Batory Foods allows us to respond to manufacturers fluctuating needs resulting from shifts in consumer demand,” said Gary Leeson, Ingredion’s sales director of distributors. “With solutions ranging from clean label native and functional starches to multi-functional flours and fibers to plant-based proteins and hydrocolloids, Ingredion has a broad portfolio of in-demand ingredients to help manufacturers get to market faster with brands designed to be consumer-preferred,” Leeson adds.

“Batory Foods is proud to provide our customers with easy access to on-trend ingredient solutions and systems that can help them thrive in a swiftly-changing marketplace,” said Dan Riesenber, Batory Food’s sales director. “Given our robust and extensive national distribution coverage, customers will continue to be able to obtain Ingredion solutions through Batory Foods in these states,” Riesenber adds.

To learn more or for product and pricing inquiries, orders, and other questions, contact [Gary Leeson](mailto:gary.leeson@ingredion.com), Ingredion at 651-894-4216 or [Dan Riesenber](mailto:dan.riesenber@batoryfoods.com), Batory Foods at 213-434-1710.

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ABOUT INGREDION

Ingredion Incorporated (NYSE: INGR) headquartered in the suburbs of Chicago, is a leading global ingredient solutions provider serving customers in more than 120 countries. With 2020 annual net sales of \$6 billion, the Company turns grains, fruits, vegetables and other plant-based materials into value-added ingredient solutions for the food, beverage, animal nutrition, brewing and industrial markets. With Ingredion’s 32 Idea Labs® innovation centers around the world and approximately 12,000 employees, the Company co-creates with customers and fulfills its purpose of bringing the potential of people, nature and technology together to make life better. Visit www.ingredion.com for more information and the latest Company news.

ABOUT BATORY FOODS

Founded in 1979, Batory Foods is a national sales and supply chain management solutions provider offering a full portfolio of high-quality food ingredients to food, beverage and nutraceutical manufacturers throughout the United States. The company connects leading food ingredient producers to well-regarded food & beverage brands. Batory operates a national system of warehouses and distribution centers for quick and efficient product delivery. For more information, visit www.batoryfoods.com.

